

Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 COME-00 AID-05 IGA-02 CIAE-00
INR-10 NSAE-00 OMB-01 TRSE-00 SS-15 NSCE-00 STR-07
SSO-00 INRE-00 /059 W
-----096495 181625Z /17

O 181455Z FEB 78
FM AMEMBASSY KUWAIT
TO SECSTATE WASHDC IMMEDIATE 251

C O N F I D E N T I A L KUWAIT 0991

DEPT ALSO FOR NEA/ARP

E.O. 11652: GDS
TAGS: MASS, ETRD, MILI, BEXP
SUBJECT: ROCKWELL PROBLEM WITH MOD TENDER

REF: (A) KUWAIT 958, (B) 77 STATE 207984.

1. REGARDING OUR SUGGESTION THAT ROCKWELL SEND REPRESENT-
ATIVE HERE BEFORE FEB. 26 TO DISCUSS MATTER WITH MOD
(REF A), REQUEST DEPARTMENT EXAMINE POLICY QUESTION OF THE
EXTENT OF EMBASSY SUPPORT OF ROCKWELL'S EFFORT TO SELL
COMMUNICATIONS EQUIPMENT WORTH OVER \$100 MILLION TO KUWAITI
DEFENSE MINISTRY, WHICH COULD LEAD TO FURTHER SALES
AMOUNTING TO \$130 MILLION. POLICY QUESTION IS RAISED BY
REF B INSTRUCTIONS REGARDING EMBASSY CONTACTS WITH
COMMERCIAL FIRMS SELLING ITEMS ON THE MUNITIONS LIST.
WE DO NOT KNOW WHETHER ANY ROCKWELL ITEMS PROPOSED FOR
KUWAIT ARE ON THE LIST OR, IF SO, WHETHER ANY ARE
CLASSED AS "SIGNIFICANT COMBAT EQUIPMENT." (WOULD APPRECIATE
DEPARTMENT ADVICE ON THIS). IF SO, HAS ROCKWELL
CONSULTED DEPARTMENT REGARDING EXPORT, AND WITH WHAT
RESULT?

2. REF B, PARA. 6.F., PROHIBITS EMBASSY OFFICERS FROM
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"CONVEYING THE IMPRESSION THAT THERE IS ENDORSEMENT OF
A US FIRM'S SALES EFFORTS OR ANY LINKAGE BETWEEN THOSE
EFFORTS AND US POLICY, EXCEPT IN SPECIAL CASES
WHERE DEPARTMENT HAS APPROVED SALE..." REQUEST
DEPARTMENTAL GUIDANCE ON THE IMPACT OF THIS INSTRUCTION ON
THE CONDUCT OF EMBOFFS WHO MAY BE CALLED UPON TO APPROACH
MOD, IN ORDER TO DISCUSS ROCKWELL'S DIFFICULTIES OVER

BOYCOTT LANGUAGE IN GOK REQUEST FOR TENDER.
MAESTRONE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
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Concepts: EQUIPMENT, TELECOMMUNICATION, MILITARY SALES
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Copy: SINGLE
Draft Date: 18 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Handling Restrictions: n/a
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ISecure: 1
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 03ee07d4-c288-dd11-92da-001cc4696bcc
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TAGS: MASS, ETRD, MILI, BEXP
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Review Markings:
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